```
            [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
                    OF THE SECURITIES EXCHANGE ACT OF 1934
                    For the quarterly period ended June 30, 1998
                OR
            [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
            OR THE SECURITIES EXCHANGE ACT OF 1934
                    For the transition period from to
                Commission file number 1-9114
                    MYLAN LABORATORIES INC.
                (Exact Name of registrant as specified in its charter)
```

Pennsylvania
(State or other jurisdiction of incorporation or organization)

```
25-1211621
(I.R.S. Employer Identification No.)
130 Seventh Street
1030 Century Building
Pittsburgh, Pennsylvania
15222
(Address of principal executive offices)
412-232-0100
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)
```

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

YES X NO
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date

```
Class of Common Stock
    $.50 par value
    Outstanding at
    July 28, }199
    122,389,664
```

MYLAN LABORATORIES INC. AND SUBSIDIARIES

## INDEX

Page
Number

PART I. FINANCIAL INFORMATION
ITEM 1: Financial Statements
Consolidated Balance Sheets - June 30, 1998 and March 31, 1998

Consolidated Statements of Cash Flows - Three
Months Ended June 30, 1998 and 1997
Notes to Consolidated Financial Statements Three Months Ended June 30, 1998

ITEM 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

8, 9 and 10

## MYLAN LABORATORIES INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

ASSETS

|  | $\begin{array}{r} \text { June } 30, \\ 1998 \\ \text { Unaudited } \end{array}$ | $\begin{array}{r} \text { March } 31 \\ 1998 \\ \text { Audited } \end{array}$ |
| :---: | :---: | :---: |
| Current Assets: |  |  |
| Cash and cash equivalents | \$139, 111, 000 | \$103, 756, 000 |
| Marketable securities | 17, 979, 000 | 20, 967, 000 |
| Accounts receivable - net | 137,229,000 | 136, 864, 000 |
| Inventories: |  |  |
| Raw materials | 66,358, 000 | 63, 308, 000 |
| Work in process | 27,525, 000 | 27,858, 000 |
| Finished goods | 56,149, 000 | 54,875,000 |
|  | 150, 032,000 | 146, 041,000 |
| Deferred income tax benefit | 9,559, 000 | 7,845,000 |
| Prepaid and refundable income tax | 7,890,000 | 7,946,000 |
| Other current assets | 6,198,000 | 6,679,000 |
| Total Current Assets | 467, 998, 000 | 430, 098,000 |
| Property, Plant and Equipment - at cost | 231, 749,000 | 226,319,000 |
| Less accumulated depreciation | 78,542,000 | 74,907,000 |
|  | 153, 207, 000 | 151, 412, 000 |
| Marketable Securities - non-current | 21,131, 000 | 20, 974, 000 |
| Investment in and Advances to Somerset | 31,801, 000 | 29,721,000 |
| Intangible Assets-net of accumulated amortization | 126,855,000 | 128,745,000 |
| Other Assets | 89,907,000 | 86,803,000 |
| Total Assets | \$890, 899, 000 | \$847, 753, 000 |

See Notes to Consolidated Financial Statements -2A-

## LIABILITIES AND SHAREH0LDERS' EQUITY



MYLAN LABORATORIES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS FOR THE THREE MONTHS ENDED JUNE 30, 1998 AND 1997 UNAUDITED

|  | 1998 | 1997 |
| :---: | :---: | :---: |
| NET SALES | \$166, 718, 000 | \$109, 188, 000 |
| COST AND EXPENSES: |  |  |
| Cost of Sales | 81, 564, 000 | 61, 379, 000 |
| Research and Development | 14, 084, 000 | 11,691, 000 |
| Selling and Administrative | 25,009, 000 | 19,739,000 |
|  | 120,657,000 | 92,809,000 |
| EQUITY IN EARNINGS OF SOMERSET | 2,350,000 | 4,136,000 |
| OTHER INCOME | 4, 034, 000 | 1,826,000 |
| EARNINGS BEFORE INCOME TAXES | 52,445,000 | 22,341, 000 |
| INCOME TAX RATE | 35\% | 26\% |
| INCOME TAXES | 18,263,000 | 5,743,000 |
| NET EARNINGS | \$ 34, 182, 000 | \$ 16,598,000 |
| EARNINGS PER SHARE: |  |  |
| Basic | \$ . 28 | \$ . 14 |
| Diluted | \$ . 28 | \$ . 13 |
| Weighted Average Common Shares: |  |  |
| Basic | 122,295,000 | 122,065,000 |
| Diluted | 124, 078, 000 | 123, 039, 000 |

The Company has paid regular quarterly cash dividends of $\$ .04$ per share since October 1995.

MYLAN LABORATORIES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED JUNE 30, 1998 AND 1997

## UNAUDITED

|  | 1998 | 1997 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Net Earnings | \$ 34,182,000 | \$ 16,598,000 |
| Adjustments to reconcile net earnings to net cash provided from operating activities: |  |  |
| Depreciation and amortization | 5,528,000 | 5,146,000 |
| Deferred income taxes | $(3,145,000)$ | 871,000 |
| Equity in the earnings of Somerset | $(2,350,000)$ | $(4,136,000)$ |
| Cash received from Somerset | 270,000 | 4,556,000 |
| Allowances on accounts receivable | 1,042,000 | $(4,199,000)$ |
| Other non-cash items | $(250,000)$ | 1,538,000 |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable | $(1,407,000)$ | 12,223, 000 |
| Inventories | $(4,018,000)$ | (20,396, 000) |
| Trade accounts payable | 2,860,000 | $(1,183,000)$ |
| Income taxes payable | 13,055,000 | $(6,911,000)$ |
| Other operating assets and liabilities | $(1,084,000)$ | $(6,526,000)$ |
| Net cash provided from(used in)operating activities | 44,683,000 | $(2,419,000)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Additions to property, plant and equipment | $(5,430,000)$ | $(6,327,000)$ |
| Increase in intangible and other assets | $(1,516,000)$ | (4,307, 000) |
| Proceeds from investment securities | 6,318,000 | 3,005, 000 |
| Purchase of investment securities | $(5,782,000)$ | $(2,303,000)$ |
| Net cash used in investing activities | $(6,410,000)$ | $(9,932,000)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Cash dividend paid | $(4,888,000)$ | $(4,882,000)$ |
| Payments on long-term obligations | $(15,000)$ | $(8,000)$ |
| Proceeds from exercise of stock options | 1,985,000 | 80, 000 |
| Net cash used in financing activities | $(2,918,000)$ | $(4,810,000)$ |
| Net Increase(Decrease) in Cash and Cash Equivalents | 35,355,000 | $(17,161,000)$ |
| Cash and Cash Equivalents - Beginning of Period | 103,756,000 | 126,156,000 |
| Cash and Cash Equivalents - End of Period | \$139, 111, 000 | \$108, 995, 000 |
| CASH PAID DURING THE PERIOD FOR: |  |  |
| Income Taxes | \$ 8,354,000 | \$ 15,698,000 |

See Notes to Consolidated Financial Statements

MYLAN LABORATORIES INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>THREE MONTH PERIOD ENDED<br>JUNE 30, 1998<br>Unaudited

A. In the opinion of management, the accompanying unaudited financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of June 30, 1998 and March 31, 1998 together with the results of operations and cash flows for the interim periods ended June 30, 1998 and 1997. The consolidated results of operations for the three months ended June 30, 1998 and 1997 are not necessarily indicative of the results to be expected for the full year.
B. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's 1998 Annual Report and Report on Form 10-K.
C. Equity in Earnings of Somerset includes the Company's $50 \%$ portion of the net earnings of Somerset Pharmaceuticals Inc. ("Somerset"), certain management fees and amortization of intangible assets resulting from the acquisition of Somerset. Such intangible assets are being amortized over a 15 year period using the straight line method.

Condensed unaudited financial information of Somerset for the three month periods ended June 30, 1998 and 1997 are as follows: (in thousands)

|  | June 30, 1998 | June 30 1997 |
| :---: | :---: | :---: |
| Net Sales | \$12,630 | \$17,273 |
| Costs and Expenses | $(4,902)$ | $(5,247)$ |
| Income Taxes | $(3,175)$ | $(4,155$ |
| Net Earnings | \$ 4,553 | \$ 7,871 |

The above information represents $100 \%$ of Somerset's operations of which the Company has a 50\% interest.
D. Under the terms of the Company's supply and distribution agreement with Genpharm Inc. ("Genpharm") relating to sales of ranitidine HCL tablets ("ranitidine") the Company is to share in any benefit that Genpharm receives from its agreement with Novopharm Limited ("Novopharm"). The Company recognized revenue of $\$ 26,822,000$ in the quarter ended September 30, 1997 in connection with the Genpharm Novopharm arrangement. However, as a result of a dispute between Genpharm and Novopharm relating to

## Unaudited

contract interpretation, the Company has not recognized any additional revenue. Based upon an independent audit, Genpharm has recently initiated suit against Novopharm to resolve and collect any additional funds due.
E. As a result of price increases initiated by the Company during the past six months, the Company has received notification from the Federal Trade Commission that it is investigating whether the Company and others have engaged in activities restricting competition in the manufacture or sale of pharmaceutical ingredients or products. The Company is cooperating fully with the review and is providing all the information requested by the Commission. As with all governmental inquiries the process is inherently uncertain. However, management believes that the Company has acted properly and in full compliance with the Federal Trade Commission Act and all other laws and regulations governing trade and competition in the marketplace, and that the ultimate resolution of this matter will not have a material adverse effect on the Company's financial position or results of operations.
F. For the quarter ended June 30, 1998, the Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("SFAS 130"). SFAS 130 establishes new rules for recording and disclosing comprehensive income and its components in the financial statements. Comprehensive income includes all changes in equity except those resulting from investments by owners and distributions to owners. The Company's comprehensive income is compromised of net earnings and the unrealized gain or loss on marketable securities net of tax. The adoption of SFAS 130 had no effect on the Company's consolidated results of operations, financial position or cash flows. The components of comprehensive income during the three months ended June 30, 1998 and 1997 were: (in thousands)

Net earnings
Unrealized (loss)gain on
marketable securities, net of tax Comprehensive Income

| Three Months Ended une 30 , |  |
| :---: | :---: |
| 1998 | 1997 |
| \$34,182 | \$16,598 |
| $(1,492)$ | 1,091 |
| \$32,690 | \$17,689 |

-6-

MYLAN LABORATORIES INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
THREE MONTH PERIOD ENDED JUNE 30, 1998

## Unaudited

G. On June 24, 1998 the Company entered into a definitive agreement to acquire Penederm Inc. of Foster City, California. Penederm develops and markets patented topical prescription products.

The transaction, which is expected to be completed by November 1998, will be accounted for under the purchase method of accounting. Payment of approximately $\$ 205,000,000$ (based on the closing price of the Company's common stock on June 23, 1998) will be made through the issuance of newly registered common stock of the Company. The transaction is subject to various conditions and regulatory requirements and no assurances can be given that it will be consummated upon the terms proposed, if at all.
H. In August 1997, Key Pharmaceuticals filed suit in the United States District Court for the Western District of Pennsylvania against the Company and certain subsidiaries alleging patent infringement relating to the marketing of its nitroglycerin transdermal system. The Company received FDA approval for its nitroglycerin transdermal system in September 1996 and immediately began marketing the product. The relief sought includes a preliminary and permanent injunction, treble damages along with interest and attorney's fees and expenses. Key Pharmaceuticals' request for a preliminary injunction has been denied. The Company believes the suit is without merit and intends to vigorously defend its position.

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Results of Operations

Net earnings for the quarter ended June 30, 1998 were $\$ 34,182,000$, representing a $106 \%$ increase over the prior year's first quarter. Diluted earnings per share were $\$ .28$ for the quarter ended June 30, 1998 compared to $\$ .13$ for the prior year's first quarter. Net sales increased $53 \%$ to $\$ 166,718,000$ and gross profit dollars increased by $78 \%$ to $\$ 85,154,000$. Gross profit as a percent of net sales was $51 \%$ for the current quarter compared to $44 \%$ for the quarter ended June 30, 1997.

While the improvement from the prior year's first quarter net sales and gross profit was primarily attributable to the Company's core generic product line, the branded and unit dose product lines also realized marked growth. Net sales for Bertek Pharmaceuticals Inc., the Company's branded division, increased by almost $30 \%$ from a year ago and unit dose sales increased by almost $40 \%$.

The most significant improvements came from the Company's core generic product line as a result of 1) higher overall shipment volumes (1.91 billion units versus 1.57 billion units for the same period in the prior year), 2) thirteen product line additions since June 30, 1997, including four new products additions and the reintroduction of glyburide since March 31, 1998, and 3) the favorable impact of selective price increases on fourteen products, seven of which were implemented in the last half of fiscal 1998 and seven more which were implemented during the June 1998 quarter.

The decision to increase prices was made in light of continued price deterioration and increased costs involved in bringing new products to market, primarily resulting from legal challenges under the Hatch-Waxman Act. The products selected for increase and the amount of the increases were based on numerous factors including, product line contribution, market size, competition, raw material suppliers and manufacturing capacity. The Company has chosen to increase prices in order to ensure the Company's full line of low-cost, effective, quality generic alternatives continues to be available to the American public.

While these price increases have favorably impacted earnings in the current quarter, the extent if any in future quarters depends upon several factors, some of which are beyond the Company's control. During the quarter ended June 30, 1998, the Company received notice that the Federal Trade Commission (the "FTC"), in light of the price increases, was investigating whether the Company and others had engaged in activities restricting competition in the manufacture or sale of pharmaceutical ingredients or products. The Company is cooperating fully with this investigation and is supplying the documents requested. Management believes that the Company has acted properly and in full compliance with the Federal Trade Commission Act and all other laws and regulations governing trade and competition in the
marktetplace. The Company fully intends to (1) assert its positions vigorously with the FTC, (2) fulfill its contractual obligations under existing supply agreements for pharmaceutical ingredients, (3) maintain its current pricing levels for products for which prices have recently been increased, and (4) continue to examine other products to determine if price increases are appropriate. The Company believes the ultimate resolution of this matter will not have a material adverse effect on the Company's financial position or results of operations.

Research and development expenses were $\$ 14,084,000$ for the quarter ended June 30, 1998, which represents a $20 \%$ increase over the first quarter of the prior year. Increased spending was realized in all areas of research: transdermal, innovative compounds and generic.

The Company is currently in litigation with respect to its previous equity and funding investments in VivoRx, Inc. ("VI") and VivoRx Diabetes, Inc. ("VDI") based upon certain improprieties of which the Company was made aware during the quarter ended June 30, 1998. The Company is continuing to evaluate its options regarding the future funding of certain diabetes research by VDI pursuant to its Exclusive License Agreement with VDI.

Selling and administrative expenses were $\$ 25,009,000$ for the quarter ended June 30, 1998, which represents a $27 \%$ increase over the first quarter of the prior year. Reflected as a percentage of net sales, these expenses amounted to $15 \%$ this quarter and $18 \%$ for the quarter ended June 30, 1997. The significant dollar change from the June 1997 quarter is related primarily to 1) advertising and promotions including shelf-stocking programs on generic products which began in the September 1997 quarter, 2) higher legal fees due to patent challenges and 3) payroll and related expenses, principally incentive programs, which are higher than last year given the improvements in operating results.

Investment and other income was $\$ 4,034,000$ for the quarter ended June 30, 1998, an increase of $\$ 2,208,000$ over the prior year's first quarter. The increase is primarily attributable to the increase in cash and short term investments and the earnings related to pooled asset funds.

The increase in the effective tax rate to $35 \%$ for the quarter ended June 30, 1998 from $26 \%$ at June 30,1997 is primarily attributable to the increase in domestic earnings versus Puerto Rico earnings. The Company expects the tax rate to remain relatively unchanged through fiscal 1999.

Liquidity and Capital Resources and Financial Condition

Working capital increased from \$358,752,000 at March 31, 1998 to $\$ 381,711,000$ at June 30, 1998. The ratio of current assets to current liabilities was 5.4 to 1 at June 30 , 1998 compared to 6.0 to 1 at March 31, 1998.

Net cash provided from operating activities was $\$ 44,683,000$ for the three months ended June 30, 1998 compared to net cash used in operating activities of $\$ 2,419,000$ for the three months ended June 30, 1997. This significant change primarily resulted from improved operating results in the current year period and the settlement of the Internal Revenue Service audit and the increase in inventory levels to meet the increase in demand for the Company's products in the prior year period.

Proposed Penederm Merger
On June 24, 1998, the Company entered into an Agreement and Plan of Merger (the "Merger Agreement") with Penederm Incorporated ("Penederm") and the Company's wholly-owned subsidiary, MLI ("MLI"). The Merger Agreement provides for the merger of MLI into Penederm, with Penederm to survive the merger ("the Merger") as a wholly-owned subsidiary of the Company. If the Merger is consummated in accordance with the terms set forth in the Merger Agreement, each share of common stock of Penederm will be exchanged for 0.68 shares of common stock of the Company. Based upon the closing market price of the Company's common stock on June 23, 1998, this transaction is valued at approximately $\$ 205,000,000$. It is anticipated that a portion of the purchase price will be allocated (upon receipt of a final independent valuation) to in-process research and development and accordingly will result in a charge to earnings upon consummation of the transaction. The Merger, which is expected to close in the third quarter, is subject to the satisfaction of various conditions, including, without limitation, that Penederm's stockholders approve the transaction, that any required regulatory consents or approvals are received, that the registration statement for the registration of the Company's shares to be issued to the Penederm stockholders is declared effective by the Securities and Exchange Commission and that there are no material adverse changes in the business or affairs of either party through the closing date.

Forward Looking Statements
The statements set forth in this Item 2 under "Results of Operations" concerning the manner in which the Company intends to respond to the FTC investigation and to conduct its operations in the face of this investigation are forward-looking statements. The Company may be unable to realize the plans and objectives described therein due to various important factors, including, but not limited to, the factors described under "Forward Looking Statements" in Item 7 of the Company's Annual Report on Form 10-K for the year ended March 31, 1998, or if the FTC concludes, on the basis of its investigation, that the Company has acted improperly.

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) 2.1 Agreement and Plan of Merger dated June 24, 1998 by and among the Company, Penederm Incorporated and MLI Acquisition Corp., included as Exhibit 2.1 to the Company's Current Report on Form 8 -K filed on June 30, 1998 and incorporated herein by reference.
10.1 Stock Option Agreement dated June 24, 1998 between the Company and Penederm Incorporated, included as Exhibit 99.1 to the Company's Current Report on Form 8-K filed on June 30, 1998 and incorporated herein by reference.
10.2 Voting Agreement dated June 24, 1998 among the Company, Gerald and Marcia Weinstein, David Collins, Harvey S. Sadow, Lloyd Malchow, Robert R. Allnut, William Bergman and Joseph E. Smith, included as Exhibit 99.2 to the Company's Current Report on Form 8-K filed on June 30, 1998 and incorporated herein by reference.
10.3 Alternate Voting Agreement dated June 24, 1998 between the Company and Prince Venture Partners III L.P., included as Exhibit 99.3 to the Company's Current Report on Form 8-K filed on June 30, 1998 and incorporated herein by reference.

### 27.1 Financial Data Schedule.

(b) Reports on Form 8-K - On June 30, 1998 the Company filed a report on Form 8-K dated June 24, 1998 covering Item 5 thereof regarding the announcement of the acquisition of Penederm Inc.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> Mylan Laboratories Inc. (Registrant)

## DATE 7/4/98

/s/ Milan Puskar
Milan Puskar
Chairman of the Board, Chief Executive Officer and President (Principal executive officer)

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/s/ Donald Schilling
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Donald C. Schilling
Vice President of Corporate Finance
(Principal financial officer)

Financial Data Schedule
Mylan Laboratories Inc. and Subsidiaries Article 5 of Regulation S-X

The schedule contains summary financial information extracted from the Consolidated Balance Sheets at June 30, 1998 and the Consolidated Statement of Earnings for the three months ended June 30, 1998 and is qualified in its entirety by reference to such financial statements.

0000069499
none

3-MOS
MAR-31-1999
JUN-30-1998
139,111, 000
17, 979, 000
112, 802,000
24,427,000
150,032, 000
467, 998, 000
231, 749, 000
78,542,000
890, 899, 000
86,287,000

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22,327,000
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61,609,000
890, 899, 000
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166, 718, 000
166,718, 000
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