[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1994
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OR THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission file number 1-9114
MYLAN LABORATORIES INC.
(Exact Name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of incorporation or organization)

130 Seventh Street
1030 Century Building
Pittsburgh, Pennsylvania
(Address of principal executive offices) (Zip Code)

412-232-0100
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:
YES X NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date

Class of Common Stock
$\$ .50$ par value

Outstanding at
October 31, 1994 79,328,229
PART I. FINANCIAL INFORMATION
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|  | ```September 30, 1994 Unaudited``` | $\begin{aligned} & \text { March 31, } \\ & 1994 \\ & \text { Audited } \end{aligned}$ |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Cash and cash equivalents | \$128, 540, 000 | \$ 75,526,000 |
| Short-term investments | 7,907,000 | 12,925, 000 |
| Accounts receivable | 55,884, 000 | 55,430, 000 |
| Inventories: |  |  |
| Raw materials | 29,999,000 | 26,138, 000 |
| Work in process | 14,936,000 | 14,978, 000 |
| Finished goods | 26,713,000 | 16,880, 000 |
|  | 71,648,000 | 57, 996, 000 |
| Prepaid income taxes | - | 1,265,000 |
| Deferred tax benefit | 2,442,000 | 2,082,000 |
| Other current assets | 5,168, 000 | 4,349, 000 |
| Total Current Assets | 271,589, 000 | 209,573, 000 |
| Property, Plant and Equipment - at cost | 122,879, 000 | 115,114,000 |
| Less accumulated depreciation | 36,100, 000 | 32,600, 000 |
|  | 86,779,000 | 82,514, 000 |
| Investment in and Advances to Somerset | 19,030,000 | 17, 763, 000 |
| Intangible Assets net of accumulated amortization | 30,776,000 | 33,228, 000 |
| Other Assets | 67,825,000 | 60, 247, 000 |
| Total Assets | \$475, 999, 000 | \$403, 325, 000 |


|  | ```September 30, 1994 Unaudited``` | $\begin{aligned} & \text { March 31, } \\ & 1994 \\ & \text { Audited } \end{aligned}$ |
| :---: | :---: | :---: |
| Current Liabilities |  |  |
| Trade accounts payable | \$ 10, 954, 000 | \$ 6,699,000 |
| Income taxes payable | 8,906,000 | - |
| Other current liabilities | 15,741, 000 | 8, 056,000 |
| Cash dividend payable | 3,967, 000 | 3,171,000 |
| Total Current Liabilities | 39,568, 000 | 17, 926, 000 |
| Long-Term Obligations | 5,223, 000 | 4,609,000 |
| Deferred Income Taxes | 1,789, 000 | 821,000 |
| Shareholders' Equity: <br> Preferred stock, par value $\$ .50$ per share, authorized 5,000,000 shares, issued and outstanding - none |  |  |
|  | - | - |
| Common stock, par value $\$ .50$ per share, authorized 300,000,000 shares, issued 79,794,448 shares at September 30, 1994 |  |  |
| 79,697,295 shares at March 31, 1994 | 39,897,000 | 39,849,000 |
| Additional paid in capital | 54, 933, 000 | 54, 272,000 |
| Retained earnings | 337, 010, 000 | 288, 357, 000 |
|  | 431,840, 000 | 382, 478, 000 |

Less Treasury stock - at cost, 476,523 shares at September 30, 1994 and 495,864 shares at March 31, 1994
Net Worth

Total Liabilities and Shareholders' Equity

2,421, 000
----------
429, 419, 000
\$475,999, 000
============

2,509,000
---------
379, 969, 000
$\$ 403,325,000$
====ニ=======

## MYLAN LABORATORIES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS UNAUDITED

| Thre |  | nths Ended |  | tember 30, |  | x Months End |  | eptember 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |  | 1994 |  | 1993 |
| NET SALES | \$ | 96,013,000 | \$ | 57,756,000 | \$ | 181,159, 000 | \$ | 116, 263, 000 |
| COST AND EXPENSES: |  |  |  |  |  |  |  |  |
| Cost of Sales |  | 40, 222,000 |  | 29,908, 000 |  | 73,218,000 |  | 58,463, 000 |
| Research and Development |  | 6,863,000 |  | 6,232,000 |  | 13,207, 000 |  | 10, 954, 000 |
| Selling and Administrative |  | 14, 923, 000 |  | 11,388, 000 |  | 29,328, 000 |  | 22,461, 000 |
| Interest Expense |  | 6,000 |  | 7,000 |  | 13,000 |  | 15,000 |
|  |  | 62,014, 000 |  | 47,535, 000 |  | 115,766,000 |  | 91,893, 000 |
| EQUITY IN EARNINGS OF SOMERSET |  | 6,141, 000 |  | 5,727, 000 |  | 11,489,000 |  | 11,409,000 |
| OTHER INCOME |  | 1,580,000 |  | 1,574,000 |  | 2,519,000 |  | 2,847,000 |
| EARNINGS BEFORE INCOME TAXES |  | 41,720,000 |  | 17,522,000 |  | 79,401,000 |  | 38,626,000 |
| INCOME TAX RATE |  | 31\% |  | - |  | 30\% |  | 13\% |
| INCOME TAXES |  | 13, 062,000 |  | 80,000 |  | 23,613, 000 |  | 5, 076,000 |
| NET EARNINGS | \$ | 28,658,000 | \$ | 17,442,000 | \$ | 55,788, 000 | \$ | 33,550, 000 |
| EARNINGS PER SHARE | \$ | . 36 | \$ | . 22 | \$ | . 70 | \$ | . 43 |
| WEIGHTED AVERAGE COMMON SHARES |  | 79,272,000 |  | 79,016,000 |  | 79,245,000 |  | 78,768, 000 |

The Company paid regular quarterly cash dividends of $\$ .03$ per share from October 1992 to July 1993. The Company paid a regular quarterly cash dividend of $\$ .04$ per share from October 1993 to July 1994 and a regular quarterly cash dividend of $\$ .05$ per share on October 14, 1994.

## MYLAN LABORATORIES INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE SIX MONTHS ENDED SEPTEMBER 30, 1994 AND 1993

## UNAUDITED

|  | 1994 | 1993 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Net Earnings | \$ 55,788, 000 | \$ 33,550,000 |
| Adjustments to reconcile net earnings to net cash provided from operating activities: |  |  |
| Depreciation and amortization | 6,002,000 | 5,568, 000 |
| Deferred income taxes | 608,000 | $(526,000)$ |
| Equity in the earnings of Somerset | (11, 489, 000 ) | $(11,409,000)$ |
| Cash received from Somerset | 10, 221, 000 | 10,289, 000 |
| Other non-cash items | 14,117,000 | ( 960, 000) |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable | $(12,002,000)$ | $(6,804,000)$ |
| Inventories | $(13,885,000)$ | $(5,846,000)$ |
| Trade accounts payable | 4, 255, 000 | $(1,515,000)$ |
| Income taxes payable | 10,171, 000 | $(8,772,000)$ |
| Other operating assets and liabilities | 6,866,000 | $(1,351,000)$ |
| Net cash provided from operating activities | 70,652,000 | 12,224,000 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Additions to property, plant and equipment | ( 7, 765, 000) | $(7,264,000)$ |
| Increase in intangible and other assets | ( $9,245,000$ ) | ( $2,100,000$ ) |
| Other investment proceeds | 5, 018, 000 | - |
| Net cash used in investing activities | $(11,992,000)$ | $(9,364,000)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Cash dividend paid | $(6,339,000)$ | $(4,710,000)$ |
| Payments on long-term obligations | $(16,000)$ | $(14,000)$ |
| Payments on acquisition obligations | - | ( 977,000 ) |
| Proceeds from exercise of stock options | 709,000 | 482, 000 |
| Net cash used in financing activities | $(5,646,000)$ | $(5,219,000)$ |
| Net Increase (Decrease) in Cash and |  |  |
| Cash Equivalents | 53, 014, 000 | $(2,359,000)$ |
| Cash and Cash Equivalents - Beginning of Period | 75,526,000 | 98,246,000 |
| Cash and Cash Equivalents - End of Period | \$128, 540, 000 | \$ 95, 887, 000 |
| CASH PAID DURING THE PERIOD FOR: |  |  |
| Interest | \$ 13,000 | \$ 15,000 |
| Income Taxes | \$ 12,835,000 | \$ 14,373,000 |

See Notes to Consolidated Financial Statements

# MYLAN LABORATORIES INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> SIX MONTH PERIOD ENDED <br> September 30, 1994 

Unaudited
A. In the opinion of management, the accompanying unaudited financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of September 30, 1994 and March 31, 1994 together with the results of operations and cash flows for the interim periods ended September 30, 1994 and 1993. The consolidated results of operations for the three and six months ended September 30, 1994 are not necessarily indicative of the results to be expected for the full year.
B. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's 1994 Annual Report and Report on Form 10-K.
C. On October 10, 1994 the Company entered into a distribution agreement with STC Pharmaceuticals, Inc. (STC), a wholly owned subsidiary of Eli Lilly and Company (Lilly).

Under the agreement the Company will distribute a generic form of Lilly's oral antibiotic Ceclor on behalf of STC. The Company will initially be paid a fixed monthly fee for performing certain services related to the distribution of the product. Upon certain events, as defined in the agreement, the fixed monthly fee will convert to a variable amount predicated upon STC's net sales of the generic product described in the agreement.
D. Equity in Earnings of Somerset includes the Company's 50\% portion of the net earnings of Somerset Pharmaceuticals Inc. (Somerset), certain management fees and amortization of intangible assets resulting from the acquisition of Somerset. Such intangible assets are being amortized over a 15 year period using the straight line method.

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MYLAN LABORATORIES INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SIX MONTH PERIOD ENDED
September 30, 1994
Unaudited
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D. (continued)

Condensed unaudited financial information of Somerset for the three and six month periods ended September 30, 1994 and 1993 are as follows: (in thousands)

|  | Three Months Ended September 30, |  | Six Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1994 | 1993 |
| Net Sales | ¢31,--- | \$23, 093 | \$56, 495 | \$51, 685 |
| Costs and Expenses | $(15,897)$ | $(9,123)$ | $(28,137)$ | $(21,319)$ |
| Income Taxes | $(4,864)$ | $(3,690)$ | $(8,556)$ | $(10,150)$ |
| Net Earnings | \$10,713 | \$10, 280 | \$19,802 | \$20, 216 |

The above information represents $100 \%$ of Somerset's operations of which the Company has a $50 \%$ interest.

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations
Net sales for the three and six months ended September 30, 1994 were a record high \$96,013,000 and \$181,159,000 representing increases over the prior year comparable periods of $66 \%$ and $56 \%$ respectively. These improvements are primarily attributable to the launch of three new generic products, cimetidine, flurbiprofen and glipizide, which the Company began shipping during the quarter ended June 30, 1994.

Gross margin as a percent of net sales increased from $48 \%$ for the quarter ended September 30, 1993 to $58 \%$ this year and from $50 \%$ for the six months ended September 30,1993 to $60 \%$ this year. The rates for the current periods reflect the higher margins generally realized on new generic products in the short term after introduction. Due to the competitive nature of the generic pharmaceutical industry the sales and gross margin recognized for the three and six months ended September 30, 1994 are not necessarily indicative of the results to be expected in future quarters.

Research and development expenditures for the three and six month periods ended September 30, 1994 increased $10 \%$ to $\$ 6,863,000$ and $21 \%$ to $\$ 13,207,000$ over the prior year comparable periods. These increases are indicative of the Company's commitment to new and increased product development throughout the Company.

Selling and administrative expenses were $16 \%$ of net sales for the three and six months ended September 30, 1994 as compared to $20 \%$ and $19 \%$ for the three and six months ended September 30, 1993. Factors contributing to the overall rise in selling and administrative expenses include advertising, promotion and legal expenses associated with new products and payroll and related costs.

Equity in earnings of Somerset continues to provide a solid return for the Company. Somerset's contribution to net earnings per share for the three and six month periods was $\$ .07$ and $\$ .13$ in 1994 and 1993.

## Liquidity and Capital Resources and Financial Condition

Working capital increased from \$191,647,000 at March 31, 1994 to $\$ 232,021,000$ at September 30, 1994 as a result of continued strong operations. The ratio of current assets to current liabilities was 6.9 to 1 at September 30, 1994 and 11.7 to 1 at March 31, 1994.

Net cash provided from operating activities was \$70,652,000 for the six months ended September 30, 1994 compared to $\$ 12,224,000$ for the same period last year. The change is primarily due to higher net earnings and the timing of tax payments. Other non-cash items includes allowances for potential credits and rebates which generally escalate with new product launches.

Additions to property, plant and equipment amounted to \$7,765,000 for the six months ended September 30, 1994. The Company completed a new warehouse at its distribution center in Greensboro, North Carolina along with other capital improvement projects at its other facilities.

Increase in intangible and other assets is due to the shifting from short-term to long-term investment.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibit 27 required by Item 601(c) of Regulation S-X filed herewith.
(b) Reports on Form 8-K - there were no reports on Form 8-K filed during the six months ended September 30, 1994.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> Mylan Laboratories Inc.
> (Registrant)

DATE November 9, 1994
/S/ Milan Puskar

Milan Puskar
Chairman of the Board, Chief Executive Officer and President

DATE November 9, 1994
/S/ Frank A. DeGeorge
Frank A. DeGeorge
Director of Accounting and Taxation

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            QTR-2
    MAR-31-1995
            JUL-01-1994
                SEP-30-1994
                                    128,540,000
                    7,907,000
                55,884,000
                    0
            71,648,000
        271,589,000
                                    122,879,000
            36,100,000
            475,999,000
    39,568,000
                                    39,897,000
            0
            389,522,000
475,999,000
                            181,159,000
        181,159,000
                            73,218,000
            73,218,000
        42,535,000
            0
            13,000
            79,401,000
                23,613,000
            55,788,000
                0
                    0
            55,788,000
                    .70
            .70
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